



THE OHIO STATE UNIVERSITY

Operational Efficiency Scorecard

Board of Trustees Finance Committee | Aug. 30, 2018

2020 Vision overview

Efficiency savings and new resources are directed to support our mission

- Operational Excellence and Resource Stewardship benefits students, faculty and staff
- More than \$150 million committed through fiscal 2020 for four major initiatives

Strategic initiative	Description	Funding source
President's Affordability Grants	Aid for 15,000+ low- and moderate-income Ohioans per year	Administrative efficiencies
Buckeye Opportunity Program	Aid package will cover tuition for Ohio students who qualify for Pell grants	Innovative funding
Digital Flagship	11,000 incoming students receive iPad learning technology suite	Administrative efficiencies
University Institute for Teaching and Learning	Annual support for teaching excellence	Innovative funding

Other initiatives supported

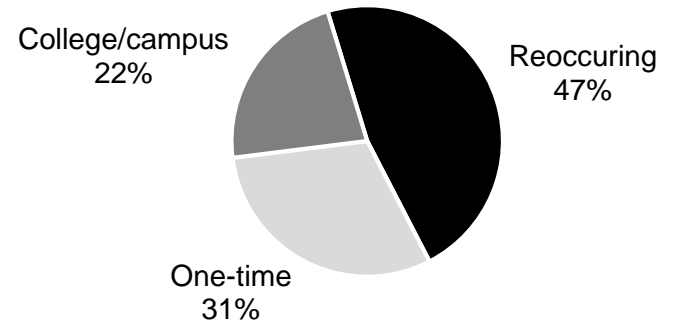
- Support for 5 faculty chairs (Energy endowments)
- Sustainability curriculum and staff development (Energy endowments)
- Student internships and scholarships (Nike and Energy endowments)
- Philanthropy supporting academic and campus initiatives (Energy project)

Operational efficiency scorecard

The 2020 Vision set a 5-year, \$200 million goal for non-WMC efficiencies

Goal	\$200M		
Progress to date	Total	% of goal	Status
Through FY18	\$112.8M	56%	●
Projected through FY19	\$161.2M	81%	●
Projected through FY20	\$207.2M	104%	●

Savings through FY18




OTHER EFFICIENCY HIGHLIGHTS

The 2020 Vision focused on savings that could be redeployed to student financial aid and other strategic initiatives. Other initiatives reduce the cost of capital projects and operating costs at colleges and the Wexner Medical Center.

	Efficiency metric	Status	Notes
Strategic procurement	\$324M compared with FY12	●	Savings largely benefit colleges and units through discounted rates on goods and services
Wexner Medical Center	\$407.6M over four years	●	Margin improvement has improved days cash on hand metric from 81 days to 135.5 days
Capital projects	\$33.8M In FY18	●	Costs avoided by improving project accounting, capturing bid favorability, budget reductions

New resource scorecard

The 2020 Vision set a 5-year, \$200 million goal for innovative funding

Goal	\$200M	
Project	Upfront total	Funding distributed through FY20
NIKE	\$22.5M	\$4.4M
Comprehensive Energy Management	\$1.07B	\$96.5M
Total	\$1.1B 	\$100.9M

OTHER NEW RESOURCE HIGHLIGHTS

The university continues to benefit from innovative funding work that pre-dated the 2020 Vision. Examples include:

Project	New resource metric	Notes
Parking	\$128M distributed FY13-FY18	Supports 200+ scholarships per year, 137 Discovery Themes faculty hires, Arts District and more
Affinity relationships	160+ internships per year	Relationships with Nationwide, Huntington and other partners support the campus in various ways